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# Supreme Court of the United States

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 Supreme Court, U. S.  
 MAY 11 1970

In the Matter of:

Docket No. 678

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 JAMES G. NASH, et al. :  
 :  
 : Petitioner, :  
 :  
 : vs. :  
 :  
 : THE UNITED STATES, :  
 :  
 : Respondent. :  
 :  
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Place Washington,  
 Date April 21, 1970

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IN THE SUPREME COURT OF THE UNITED STATES

October Term, 1969

JAMES G. NASH ET AL.,

Petitioners;

vs.

No. 678

THE UNITED STATES,

Respondent.

Washington, D. C.

April 21, 1970

The above-entitled matter came on for argument at 11:15 a.m.

BEFORE:

- WARREN E. BURGER, Chief Justice
HUGO L. BLACK, Associate Justice
WILLIAM O. DOUGLAS, Associate Justice
JOHN M. HARLAN, Associate Justice
WILLIAM J. BRENNAN, JR., Associate Justice
POTTER STEWART, Associate Justice
BYRON R. WHITE, Associate Justice
THURGOOD MARSHALL, Associate Justice

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1 liquidating to the various partners, each one would have taken  
2 his pro rata part of the receivable with the reserve. And it  
3 would not have come into the income of the partners.

4 Q It wouldn't have entered their transactions,  
5 at all?

6 A No, sir. This would come straight through.

7 Q Each would have taken his pro rata part of the  
8 receivable and his pro rata part of the reserve?

9 A Yes, Mr. Justice.

10 Q The partnership, while it has to report as an  
11 entity, isn't a taxable entity, basically?

12 A That is right.

13 Q It is a group of individuals.

14 A That is right.

15 Now in this situation, this partnership operated  
16 10 finance businesses: 2 in South Carolina and 8 in Alabama.  
17 It made loans to the public, and it used the accrual method  
18 of accounting, under which it would take into its ordinary  
19 income the profit on a loan, the receivable, in the year in  
20 which the loan was made and the receivable established.

21 It accounted for its bad debts by the use of the re-  
22 serve method for the bad debts allowed under Section 166 of  
23 the Code. Actually, a tax payer can use either of two methods.  
24 It can use the direct charge-off method, which allows you  
25 to charge against income in the year that the account goes bad.

1           Or a tax payer can anticipate its losses -- as far  
2 as specific accounts are concerned -- and establish a reserve  
3 for bad debts, and, based on its experience, estimate the  
4 amount of the accounts receivable which will go bad and charge  
5 that amount against income, when it establishes its reserve.

6           The reserve is reviewed annually. And any additions  
7 to the reserve are, likewise, charged against income as a  
8 deduction. They are limited, of course, to the reasonableness  
9 of the reserve which, in our situation, is stipulated.

10           On May 31, 1960 the partnership had approximately  
11 \$487,000 worth of receivables in these 8 Alabama offices and  
12 approximately a \$73,000 balance in its reserve for bad debts,  
13 applicable to those 8 offices.

14           It then, on June 1, transferred to 8 separate  
15 corporations. It obtained a benefit, under the Alabama loan  
16 licensing statutes, by having separate corporate offices which  
17 could lend money. It transferred to those 8 offices the  
18 receivables applicable to the 8 corporations-- the furniture  
19 and fixtures applicable to the 8 corporations, cash applicable  
20 to the 8 corporations and liabilities -- taking back stocks  
21 and securities solely for the net value transferred to the  
22 corporations.

23           It continued the same businesses in the 8 corporations.  
24 What it did: The corporations then set up the reserve. They  
25 had an opening balance which they reflected in their reserve

1 for bad debts. In total -- and we are dealing here, in both  
2 briefs, with the total concept -- the total amount of the  
3 reserves reflected in the opening balance sheets of these 8  
4 corporations was \$73,000.

5 In 1962 the Commissioner of Internal Revenue issued  
6 his revenue ruling, 62-128, where he first expressed the  
7 position that the reserve being maintained by a partnership  
8 would be taken back into the ordinary income of the partner-  
9 ship when it transfers its assets, even though such transfer  
10 be under the tax-free rule, generally, of Section 351.

11 Thereafter, the Commissioner's agent examined the  
12 returns of the partnership, made a determination that the  
13 \$73,000 of the reserve should be restored to the ordinary  
14 income of the partnership in its year, which ended in 1961.

15 This increased the distributive share of income to  
16 the partners, and, therefore, the partners' income increased  
17 in 1961. They paid their tax, filed claim for refund and  
18 filed suit in District Court.

19 The District Court, upholding the taxpayers' posi-  
20 tion that the reserve would not be restored to income, re-  
21 lying on the Ninth Circuit Court of Appeals case of Heinz  
22 Schmidt.

23 The Government appealed to the Fifth Circuit, where  
24 the Fifth Circuit said they disagreed with the Ninth Circuit,  
25 and agreed with the Tax Court and sustained the Commissioner's

1 position and, hence, this writ of certiorari.

2 We maintain that the clear legislative history of  
3 Section 351 precludes this inroad, this creation of income  
4 to the partnership when it incorporates its business under  
5 that Section. Section 351 came into the law in 1921, at the  
6 same time Congress first enacted the reorganization provisions  
7 and also enacted the tax-free exchanges of real estate  
8 provisions.

9 The Senate Finance Committee, in its report in 1921,  
10 recounted that the prior law, under the prior law before 1921,  
11 this would have been a taxable event -- a reorganization or  
12 the organization of a corporation as we have here would be  
13 a taxable event before 1921. And they said there had been  
14 no provision which had more seriously interfered with necessary  
15 business readjustments than these prior laws. Therefore,  
16 they put in these tax-free exchange provisions.

17 They said they specifically sought to eliminate  
18 "technical constructions which are economically unsound and  
19 interfered with necessary business readjustments."

20 In 1924 Congress considered the carryover basis  
21 sections of the Code, which are the corollary to tax-free  
22 exchanges -- the corporation taking a carryover basis. They  
23 had an opportunity to express their views again-- the House  
24 Ways and Means Committee -- as to the purpose of the prede-  
25 cessor of Section 351 of the Code. They said that this



1 Section 351 and the reorganizations sections were not intended  
2 to be exemptions from taxation; that they were recognitions  
3 that these changes were merely changes in form and not in  
4 substance and would not be given to recognition of income; that  
5 any recognition of income would be postponed until there was  
6 an actual sale or a taxable exchange.

7 Q What would be, under your theory that your  
8 clients as partners should not have added back into their  
9 income the amount theretofore set up as a reserve for bad debts,  
10 what would be the result vis-a-vis the newly-created corpor-  
11 ation?

12 A We would say the result is what did happen in  
13 our situation. The corporation set up a reserve for bad  
14 debts. It had a balance ---

15 Q Which was identical?

16 A Identical.

17 Q In amount, I mean.

18 A In amount. It had \$73,000 in it. Now that  
19 amount was not charged against corporate income for the first  
20 year as a reduction of income, which is the Government's  
21 position. The Government says, "Take it into the income of the  
22 partnership and give the corporation a new deduction in its  
23 first year for \$73,000."

24 Q And you say, "Don't take into the income of the  
25 partnership and don't give the corporation a deduction the

1 first year."

2 A Yes, Mr. Justice.

3 Q I suppose, also, the basis of the stock received  
4 by the partners, in return for the transfer of the partnership  
5 assets, would be the amount of the assets, represented by the  
6 accounts receivable, less the reserve, would it not? It  
7 would be a net figure?

8 A That is right, the net figure.

9 Q So the basis of the stock in the hands of the  
10 partners would be lower. Therefore, on any subsequent sale  
11 or taxable transfer, their capital gain would be higher. Is  
12 that right? Is that what would follow?

13 A Yes, Mr. Justice.

14 Q And the corporation would never get a deduction?

15 A For that \$73,000.

16 Q In the first year or any other time.

17 A Or any other year.

18 Q Because on your theory they haven't paid any-  
19 thing for that \$73,000 worth of accounts receivable.

20 A That is right; that it was just a mere change  
21 in form.

22 The Government, in their brief, cast this pall of an  
23 expected double deduction; that the Code is to be construed to  
24 prevent double deduction. We took no double deduction. We set  
25 it up on the corporate books without deducting against corporate

1 income. Our tax payer considers his stock to be worth net.

2 The reserve for bad debts came into the Section,  
3 incidentally, in 1921, the same year that our predecessor of  
4 our tax-free organization Section 351 came in.

5 We have found no case -- nor has the Government cited  
6 any case -- since 1921 where any corporation has sought a  
7 second deduction or any tax payer has tried to take a second  
8 deduction.

9 Q I take it the Government would take the same  
10 position if the corporation had paid the partners cash for  
11 the accounts receivable in their face amount less the amount  
12 of the reserve?

13 A If they paid the partners cash in the face  
14 amount?

15 Q If they bought the accounts receivable, paid  
16 cash in the face amount, less the \$73,000.

17 A They would take -- Well, that is a difficult  
18 question to immediately answer for this reason: They would  
19 say that, if you had a taxable sale of the receivables at net,  
20 face amount less the reserve, that there is no income. Because  
21 they seek to offset a return of the reserve to income by a loss  
22 on the receivables.

23 They say, however, in our situation, this is a tax-  
24 free exchange which precludes recognition of gain or loss.  
25 Therefore, there is no loss which can be recognized to the

1 transferring partners to offset the return of the reserve to  
2 income.

3 Their position in a taxable exchange would be that  
4 there would be no income, but, if we had a transfer of the  
5 receivables in exchange for cash in a non-taxable environment,  
6 then their answer would probably be the same.

7 Q They think it is different then if -- if the  
8 corporation and the partners had been valuing the assets to  
9 be transferred and specifically allocated a value to the  
10 accounts receivables at face amount less the amount of the  
11 reserve?

12 A Their result would not be any different.

13 Q Even though the corporation didn't purport to  
14 pay you any more than net amount?

15 A Had the corporation, instead of setting up  
16 the reserve, simply established on its books receivables at  
17 the net amount of \$414,000 -- the net amount -- their answer  
18 would have been the same.

19 Q They still think you have realized income.

20 A They still think we have realized income. Now  
21 they cite -- which I think is a good case, and I wish I had  
22 cited it -- the Skelly Oil opinion, where they say that the  
23 Court will not permit any double deduction. I believe that,  
24 with that decision, it would be inconceivable that if a  
25 corporation tried to come into court later on, or a tax payer

1 tried to come into court to get a second deduction, that that  
2 would ever be allowed.

3 Q Let me test you position from another angle.  
4 Suppose -- and this is a large hypothetical, because it wouldn't  
5 happen -- suppose, after the corporate reorganization was  
6 completed, someone came along and offered to buy all of the  
7 receivables of the new corporations, which had just been  
8 transferred to it, for 100¢ on the dollar, then what would  
9 happen to the reserve?

10 A This is what would happen, Mr. Justice: The  
11 corporation would then have recovered the full amount of its  
12 receivables.

13 Q Well, they would be charged all of the bad  
14 debt loss; the reserve would then go into income, wouldn't it?

15 A Would go into income by the corporation.

16 Q This hasn't happened and never will happen, unless  
17 some fairy godmother comes along and buys these at 100¢ on  
18 the dollar?

19 A That is right. And if it happened quite soon  
20 after the incorporation, I think the Commissioner would come  
21 in and say, "The reserve wasn't reasonable in amount," and  
22 would probably seek to have the partnership pay some income  
23 tax on it. Because if the reserve is not reasonable, he has  
24 got other rules that they would apply and we would not argue  
25 with. But in our situation it is stipulated that the reserve

1 is reasonable.

2 Q But if somebody bought from the partners the  
3 accounts receivable for cash at their face amount, not the  
4 net amount, you would realize income.

5 A We would realize income.

6 Q You would have to add back to your income the  
7 \$73,000?

8 A That is right. We would say that the tax ben-  
9 efit rule, which the Government espouses in their brief correctly  
10 but doesn't apply, would apply. The tax benefit rule, which  
11 they say is the basis for revenue ruling 62-128, says that,  
12 if you take a deduction in a prior year, it is of tax benefit  
13 in the prior year. And you subsequently recover the deduction,  
14 then you have to take into income the amount of the recovery  
15 in the year of the recovery.

16 Q That reserve really just makes you a cash-basis  
17 taxpayer for the amount of that reserve, I take it? That you  
18 pay on it if you collect some of them?

19 A If you collect those accounts in, then you do  
20 have -- in other words, you have a recovery of the reserve.  
21 We say, in this non-taxable situation with a mere change in  
22 form, that there is -- and this was the philosophy, I think,  
23 of the Ninth Circuit. The Fifth Circuit ignored Section, well,  
24 they mentioned it, but they did not give a lot of weight to  
25 Section 351. The Ninth Circuit didn't either, but they grounded

1 their opinion on the fact that there was no recovery; that  
2 the philosophy of the Government in using the tax benefit rule  
3 to take, to recover the bad debt in some future point should  
4 be based on the fact that there is a recovery in some later  
5 year of the amount of the reserve. And that, when you get back  
6 stock certificates representing the net value of the assets  
7 transferred -- the accounts receivable less the value -- that  
8 there was no recovery.

9 Q But, at least, if there is some recovery of  
10 these reserve accounts, the result of your position would be  
11 that the corporation would pay corporate tax rates rather than --  
12 you would avoid paying an individual tax rate?

13 A You would not have an immediate recognition at  
14 the beginning. You could have a higher rate or you could have  
15 a lower rate, I imagine, either way at the time the corporation  
16 takes it back into its income, depending on the two rate  
17 structures.

18 Q Well, what is the result of the Government's  
19 position? Assume the Government prevails and you have to take--  
20 the partners have to take this \$73,000 into income. I suppose  
21 that \$73,000 worth of accounts receivable could be recovered  
22 by the corporation for nothing?

23 A That is right. You see, what would happen ---

24 Q Should the Government concede that?

25 A I don't -- We are really ---

1 Q And the tax would then have been paid on those  
2 accounts receivable?

3 A If the partners took the \$73,000 worth of  
4 receivables into income, then they would -- they say in their  
5 brief that the corporation would then be entitled to set up  
6 a \$73,000 reserve for bad debts in its first year. Now if the  
7 corporation chose to do that and take a deduction of \$73,000  
8 in its first year and later recovered the \$73,000 ---

9 Q The tax has already been paid on it.

10 A That is right. It has been paid, but, if you  
11 had a second deduction under their theory, you could have a  
12 second tax to pay on it. We say that would just really distort  
13 the income of the new corporation, giving it a whopping big  
14 deduction in the first year when it has no earnings, necessarily.  
15 It is not related to any business activity, and it creates an  
16 income item to the partnership.

17 I am going to reserve the balance of my time for  
18 rebuttal.

19 MR. CHIEF JUSTICE BURGER: Very well, Mr. Apolinsky.

20 Mr. Zinn.

21 ARGUMENT OF MATTHEW J. ZINN

22 ON BEHALF OF RESPONDENT

23 MR. ZINN: Mr. Chief Justice; may it ---

24 Q Before you get under way, would you clarify --  
25 perhaps for all of us, but at least for me -- what has



1 changed here, in your judgment, by this transfer except the  
2 form and structure of doing business.

3 A That is precisely all that has changed, Mr.  
4 Chief Justice, just the form in which the business is carried  
5 on.

6 Q There is no change in substance?

7 A That is correct. Although, as we pointed out  
8 in our brief, Section 351 transfers can apply where an entire  
9 business becomes a corporation or where a single asset, an  
10 account receivable or any other single asset, is transferred  
11 from an individual or partnership to a controlled corporation.

12 Q What business was this partnership engaged in?

13 A It was engaged in the business of financing,  
14 Mr. Justice.

15 Q Lending money?

16 A I believe so.

17 Q Is there any challenge to the question as to the  
18 amount they have tried to set aside for bad debts?

19 A No, Mr. Justice. If I understand your question,  
20 the reserve that was on the books of the corporation at the  
21 time of the transfer -- on the books of the partnership, excuse  
22 me, at the time of the transfer was reasonable, if the partner-  
23 ship continued in business. But the fact is that the partner-  
24 ship didn't continue in business. The partnership was termin-  
25 ated, and all of its assets, including its accounts receivable,

1 were transferred to the corporation.

2 Q Why did that change the situation with reference  
3 to the reasonableness of the amount?

4 A We think that when a partnership terminates, or  
5 when an entity terminates, the tax benefit principle requires  
6 that a deduction be restored to income. Because subsequent  
7 events have demonstrated that that entity is not entitled to  
8 the deduction.

9 Q Does the record show that? The subsequent  
10 events?

11 A If the partnership and corporation are consi-  
12 dered to be separate entities, I don't think there can be much  
13 question that the partnership's need for the reserve ended.

14 The Ninth Circuit, in the Schmidt Case upon which  
15 petitioners rely, determined that the need had terminated.

16 Q But they merely changed the ---

17 A The form of the business, as the Chief Justice  
18 asked.

19 Q From a partnership to a corporation?

20 A That is correct. And Mr. Apolinsky, this  
21 morning and in his brief, has relied heavily on the legislative  
22 history of Section 351, which provides for the non-recognition  
23 for gain or loss. But he did not read the language of the  
24 statute to this Court, and I would like to do that.

25 It says: "No gain or loss shall be recognized if

1 property is transferred to a corporation or one or more persons  
2 solely in exchange for stock or securities and immediately  
3 after the exchange such person is in control of the corporation.

4 No gain or loss shall be recognized. Gain or loss  
5 is a statutory term. It can arise only when property is  
6 transferred. The reserve for bad debts is not property. It is  
7 merely a bookkeeping entry on the books of the partnership.  
8 It cannot be transferred.

9 And nothing in Section 351 bars the application of  
10 the tax benefit principle in this case.

11 Q Nobody is purporting to be transferring the  
12 reserve.

13 A They are transferring all of the receivables.

14 Q All anybody is saying is that, "We are trans-  
15 ferring accounts receivable on their face amount less the  
16 amount of the reserve. We are transferring only the net amount,  
17 because everybody stipulates that these things that we have  
18 transferred are only worth so much."

19 A Yes; but Section 351 only prohibits the  
20 recognition of gain or loss. And restoring the reserve to  
21 income, under the tax benefit principle, is not a recognition  
22 of gain or loss.

23 Q That may be so, but ---

24 A I think the point is, Mr. Justice White, that  
25 there is no provision in the statute that precludes the

1 application of the tax benefit principle in this case. That  
2 principle is well-established. The need for the reserve here,  
3 we think, has terminated, because the partnership has termin-  
4 ated.

5 Q Just because there is nothing in the statute  
6 that prevents the application of the tax benefit principle  
7 doesn't mean that that principle is applicable in this case.

8 A I would, respectfully, disagree, Mr. Justice  
9 White.

10 Q Why? What possible benefit has come out of the  
11 transfer?

12 A The partnership has received the benefit of  
13 a deduction to which they are no longer entitled.

14 Q Well, they have received the benefit of it,  
15 because the Government agreed that the accounts receivable on  
16 the books weren't all collectable. And now you are saying that  
17 you must pay taxes as though all of these accounts receivable  
18 were collectable.

19 A That is correct.

20 Q And that you are no longer entitled to view this  
21 accounts receivable as worth less than face.

22 A That is right. I think the accounts receivable  
23 are separate from the reserve. Let me point out, Mr. Justice  
24 White ---

25 Q What so attractive about that? To say to

1 somebody, "You must treat as collectable these accounts  
2 receivable that we all agreed weren't collectable. And you  
3 must pay taxes on them."

4 A I don't know that there is anything attractive  
5 about it. As we tried to point out in our brief, we view the  
6 problem here as, initially, one of avoiding a double deduction.

7 Q What possible double deduction can anybody  
8 ever get?

9 A The concern we have, initially, Mr. Justice  
10 White, is that a deduction will be granted to the partnership --  
11 as it was here -- and then that a second deduction will be  
12 be granted to the transferee corporation.

13 Q You wouldn't really think the Revenue Service  
14 would let that happen, would you?

15 A I think they would try not to, Mr. Justice  
16 White, but I don't think we can rule out that possibility.  
17 Judge Dunaway, in his opinion in the Schmidt Case, specifically  
18 left open the question.

19 Q You mean because the corporation might try to  
20 take an improper deduction, we must make sure to charge some-  
21 body else more than we should?

22 A No, I don't think that is the case. It seems  
23 to me that we want to insure against a double deduction. The  
24 Code doesn't specifically tell us which way to do that.

25 Q You want to insure against it by taxing someone

1 on some income that they haven't received yet and never will  
2 receive.

3 A We say they have received it, Mr. Justice White.

4 Q But that is only by a fiction of the accrual  
5 basis accounting, anyway.

6 A But the deduction for the reserve for bad debts  
7 is a fiction, too, allowing deductions ---

8 Q It isn't a fiction at all. It is saying, "If  
9 you are on an accrual basis, you are going to have to pay as  
10 soon as you take in the income, the face amount of these re-  
11 ceivables, whether you have collected them or not, except  
12 we won't make you take into income now a certain percentage  
13 of them, \$73,000.

14 A That is right. But, nevertheless, there is  
15 a recovery. If we view the partnership as a separate entity,  
16 there is a recovery of that deduction. We think that the  
17 Code ---

18 Q If the incorporation had never taken place,  
19 these partners would never have paid a nickel on that \$73,000,  
20 unless they had actually collected some of those accounts  
21 receivable.

22 A That is correct.

23 Q And now you are saying that, nevertheless, they  
24 should pay on that \$73,000 although they haven't yet received  
25 any payment on that \$73,000 ---

1 A That is correct.

2 Q --- and never will.

3 A That is correct.

4 Q That is interesting.

5 A In the case of the corporation that liquidates  
6 tax-free under Section 336 and distributes all of its assets  
7 to its shareholders in liquidation, it is clear that the  
8 corporation must restore the reserve to income, even though  
9 it didn't collect the amount of the reserve for bad debts. All  
10 it is getting back are pieces of paper, just like the partners  
11 are receiving here.

12 Q We have held that up in this Court?

13 A You haven't held it, but such holdings as there  
14 are are consistent with that.

15 Q Well, that may not be a very good holding either.

16 A Petitioners concede that, in their brief, that  
17 on a liquidation of a corporation, there is a restoration of  
18 the reserve to income.

19 Q Mr. Zinn, when this transfer occurred, I assume  
20 that in the 8 offices of the corporation -- the partnership,  
21 later the corporation -- they had typewriters, desks and a lot  
22 of office equipment. Let us assume, just hypothetically, that  
23 that equipment was worth at an original cost of \$50,000 and  
24 had been depreciated down to \$25,000. Would you say that now  
25 it is transferred to the corporation, that depreciation --

1 which is a hypothetical recognition or a prophecy, as is the  
2 bad debt deduction -- should now be charged back as income to  
3 the partners?

4 A No, we would not, Mr. Chief Justice. But that  
5 is because Section 1245 and Section 1250 of the Code specifi-  
6 cally so provide.

7 Q The function of the bad debt loss is essentially,  
8 in principle, the same as the function of a depreciation for  
9 obsolescence, isn't it?

10 A They are similar, although some of the cases  
11 that we have cited, including the West Seattle Bank Case, draw  
12 a distinction between the two. So far as I can understand the  
13 distinction -- and it is rather murky -- it is that, with  
14 respect to accounts receivable and a reserve for bad debts, you  
15 cannot be certain that any particular account will become  
16 worthless. Whereas, you have some greater degree of assurance  
17 that wear and tear and obsolescence will gradually diminish the  
18 value of an asset.

19 Q That isn't necessarily true, as a matter of  
20 reality. In a period of rising costs it frequently occurs that  
21 assets long since depreciated down to zero become worth a  
22 great deal, and then the Government unliquidates them, recovers  
23 that, do they not?

24 A I agree that they would. And I think that they  
25 would recover it here but for the fact that we have specific



1 statutory provisions that apply. I think it would be helpful  
2 if I point out to the Court that, in the investment credit  
3 area, the Government wouldn't be taking the position that it  
4 is taking here, because Section 47(b) of the Code provides  
5 that: "Property shall not be treated as ceasing to be invest-  
6 ment credit property with respect to the taxpayer by reason of  
7 a mere change in the form of conducting the trade or business."

8 Had a provision like that been included in the Code  
9 in Section 351, we wouldn't be here in Court today. But the  
10 fact is that Section 351 only prohibits the recognition of  
11 gain or loss. And we are not seeking to tax gain or loss in  
12 this situation.

13 Q Is your argument based on the fact that somehow  
14 somebody didn't put down here what they intended ---

15 A No, Mr. Justice Black.

16 Q --- and that the Government is going to get  
17 this payment, although it shouldn't happen? But nevertheless,  
18 the letter of the law doesn't prevent it?

19 A No; our position here is that the Internal  
20 Revenue Code does not tell us which way to handle this double  
21 deduction problem; that the Commissioner has determined that  
22 the proper way to handle it is to restore the bad debt reserve  
23 to income, under the tax benefit rule; that application of the  
24 tax benefit rule here is entirely consistent with all statutory  
25 provisions; and that, under decisions of this Court, so long as

1 the Commissioner's solution to the double deduction problem is  
2 reasonable, that that is the end of the case.

3 Q Is it your position that, in all truth and fact  
4 and justice, that this is not going to require a taxpayer to  
5 pay taxes on income that he did not receive as income?

6 A Yes ---

7 Q You admit that?

8 A Yes, but when he obtained the deduction for  
9 the reserve for bad debts, Mr. Justice Black ---

10 Q But he will have to pay tax on income that he  
11 did not get?

12 A We say he received it. Because he obtained a  
13 deduction when he set up the reserve for bad debts for a loss  
14 he did not suffer, for a loss that would be ---

15 Q Do you claim that this would be a double benefit  
16 occurrence?

17 A No; we are saying that, when he set up the reserve  
18 for bad debts, he got a deduction for a loss he had not yet  
19 suffered. And now, since the partnership is terminating and  
20 since the partnership never incurred those losses, he must  
21 restore the bad debt reserve to income.

22 Q Then what happens? Suppose they don't collect  
23 them? They still turn out to be bad?

24 A We think that the corporation would be entitled  
25 to take a deduction, because it would have suffered the losses.

1 Q You think it would be entitled to take a  
2 deduction later?

3 A Yes, because it suffered the losses.

4 Q That is your argument why it is fair for the  
5 Government to do it?

6 A That is right. The corporation is entitled to  
7 the deduction, because it suffered the losses. It actually  
8 suffered them. The partnership here did not suffer the bad  
9 debt losses, which it obtained through creation of the reserve.  
10 The reserve is an estimate of future losses, and the partner-  
11 ship never suffered those losses. And for that reason we  
12 don't think it is entitled to retain the benefit of a deduction.

13 Q Your argument is in fact that the taxpayer would  
14 get this deduction twice?

15 A No; our concern is -- The partnership has already  
16 gotten the deduction here.

17 Q That is right; you say it has already got it.

18 A There is a possibility that the corporation will  
19 get a deduction for the same accounts receivable.

20 Q As I had understood your argument, Mr. Zinn, it  
21 was this: The statute itself does not explicitly tell you or  
22 the taxpayer how this situation should be handled; and that  
23 your submission is that the way you handle it is a reasonable  
24 way of handling it under the statute; and that that should be  
25 the end of the case.

1           A     That is correct.

2           Q     And I further understand that neither you, on  
3 the one hand, or your adversary, on the other, are claiming that  
4 either there should be double taxation or a double deduction.  
5 You both recognize that, however this is worked out, that there  
6 shouldn't be a double deduction and that the same item should  
7 not be taxed twice,

8           A     That is right. It is which way to avoid the  
9 double deduction.

10          Q     As I understand it further, you are not saying  
11 that the way you decided to handle this is the only proper  
12 way of doing it. You are simply saying it is a reasonable way  
13 of doing it; and that, under the decisions, that should be the  
14 end of the case. Am I wrong in that?

15          A     That is correct, except that I would add to that  
16 that we think our way is more consistent with the provisions  
17 of the Internal Revenue Code, particularly those of Sub-chapter  
18 C, which this Court recognized last term in Commissioner and  
19 Gordon are very, very technical.

20                Now we think that Mr. Apolinsky's arguments are very  
21 persuasive in terms of perhaps revising the Internal Revenue  
22 Code and making Section 351 read the same way that 47(b) reads;  
23 that if it is so long as the same business is continuing, no  
24 income will be recognized. But that is not what the Code says.

25          Q     You don't claim it would be reasonable for the

1 taxpayer to be denied this deduction twice?

2 A No; we don't seek to deny it twice, Mr. Justice  
3 Black. We would allow it to the corporation.

4 Q Nor do you think it would be reasonable for them  
5 to get it twice?

6 A That is right.

7 Q You think once is all the deduction they should  
8 get?

9 A Yes; and that is all they seek.

10 Q Your scheme will do that; that is why you  
11 call it reasonable. You wouldn't call it reasonable if it  
12 didn't accomplish that, would you?

13 A I am not sure I follow you.

14 Q You wouldn't call it reasonable if it was making  
15 this taxpayer be denied the privilege of a deduction for a loss  
16 he had had.

17 A Oh no; but the petitioners here didn't suffer  
18 the loss that they are claiming. The corporation suffered the  
19 loss, and that is whom we want to allow it to.

20 Q Neither side of this case -- Your adversary is  
21 not claiming that he going to be taxed twice, and you are not  
22 claiming that it going to be deducted twice.

23 A It is just which way.

24 Q It is just which accounting method.

25 A Which way. Now, Mr. Apolinsky, has pointed out,

1 both in his brief and here this morning, that the corporation  
2 set up the reserve for bad debts on its books, and therefore,  
3 didn't claim it twice. I should point out to the Court that  
4 we have confirmed that, but that is extra record information.  
5 It does not appear in the record. I don't think it makes any  
6 difference, except as a matter of tidiness.

7           Mr. Apolinsky also mentioned this morning that, on  
8 a liquidation of a partnership, there would be no restoration  
9 of the reserve to income. There is no case law on that question.  
10 There is, as I have mentioned earlier, case law on the question  
11 of liquidation of corporations which indicate that there would  
12 be a restoration of the reserve. And it seems to us that  
13 there would be a restoration of the reserve if this partnership  
14 liquidated.

15           Q     If someone bought from the partners the accounts  
16 receivable for cash, at the net value, face less the amount  
17 of the reserve, I suppose the partners would realize no income?

18           A     They would realize no net income, Mr. Justice  
19 White, because, presumably, the restoration of the reserve in  
20 the hypothetical that you posited ---

21           Q     Restoration? Would there be a restoration?

22           A     Yes; we think there would be a restoration.

23           Q     You mean they would have to take back into income  
24 the \$73,000 even if nobody paid it?

25           A     That is right. But then they would be entitled

1 to a loss deduction for \$73,000, because the basis of the  
2 receivables in their hands would be the face amount of the  
3 receivables, we think, not the net amount.

4 (Whereupon at 12:00 p.m. the argument in the above-  
5 entitled matter recessed to reconvene at 1:05 p.m. the same  
6 day.)

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1 (The argument in the above-entitled matter reconvened  
2 at 1:05 p.m.)

3 FURTHER ARGUMENT OF MATTHEW J. ZINN

4 ON BEHALF OF RESPONDENT

5 MR. CHIEF JUSTICE BURGER: Mr. Zinn, you may pick  
6 up where you left off.

7 MR. ZINN: Mr. Chief Justice; may it please the  
8 Court.

9 In the few minutes I have remaining I should like to  
10 discuss the two proposed solutions of petitioners to the  
11 double deduction problem here; that is the carryover solution  
12 and the adjustment of basis solution.

13 Section 381 of the Internal Revenue Code is the  
14 principle provision which allows for carryovers in certain  
15 transactions. That provision does not apply to transactions  
16 such as the one here, which is described in Section 351. It  
17 applies only to certain intercorporate transactions.

18 In addition to the absence in Section 381 of a  
19 specific congressional authorization for a carryover, it is  
20 well-established that a transferee, in a Section 351 trans-  
21 action, is a new taxpayer and can adopt its own accounting and  
22 its own taxable year, including, in this specific case, the  
23 specific charge-off method of accounting for bad debts.

24 We think, therefore, there is a real risk of a double  
25 deduction if this Court should hold that the tax benefit principle



1 is not applicable here.

2 Third, we point out that Congress has been quite  
3 specific when it wanted items to be carried over in a Section  
4 351 transaction. Thus, Section 362 of the Code provides that  
5 the basis of property shall be carried over. But as I  
6 attempted to outline for the Court this morning, a reserve for  
7 bad debts is not property.

8 Similar carryover rules ---

9 Q Well, would you distinguish it in that respect  
10 from a depreciation reserve?

11 A No, a depreciation reserve is not property  
12 either. But, under Section 1016 of the Internal Revenue Code,  
13 a depreciation reserve is specifically provided to reduce the  
14 basis of the depreciable asset. That is under Section 1016(a2),  
15 Mr. Chief Justice. There is no specific provision that is  
16 comparable to that, allowing a basis reduction for a bad debt  
17 reserve.

18 I should also point out that, in attempting to  
19 analogize a Section 351 transaction, to bring it within the  
20 spirit, if not the specific language, of Section 381, that  
21 Section 381 applies only to transfers of entire businesses.  
22 Whereas, Section 351, as I mentioned before the recess, applies  
23 to a transfer of an entire business, as in this case, or to  
24 transfer of a single asset.

25 Q Let's assume that this wasn't a 351 transaction,

1 but the corporation was organized and assets were transferred  
2 to it for consideration, and the corporation bought these  
3 receivables for cash. I suppose its basis would be what it  
4 paid for them, wouldn't it?

5 A That is correct. In that case, the basis  
6 would be what you paid for it.

7 Q What do you think the corporation paid for it  
8 here? Assume this wasn't a taxable transaction -- wasn't a  
9 non-taxable transaction, but it did issue stock for the  
10 receivable?

11 A It issued stock and cash?

12 Q It issued stock for the receivables.

13 A But it was a taxable transaction?

14 Q Yes.

15 A Well then its basis would be the net value of ---

16 Q What is that?

17 A The face amount of the receivable less the  
18 reserve. That would be the corporation's basis. But that is  
19 not the corporation's basis in this case, according to the  
20 specific provisions of Section 1016(a) of the Code.

21 Q Do you think the Code requires the corporation,  
22 in this kind of a transaction, to take into its books the  
23 receivables at face?

24 A I don't know if I could go so far as to say  
25 "requires", Mr. Justice White. It seems to me that the

1 overriding principle that is applicable here is no double  
2 deduction -- a principle that this Court reaffirmed last term  
3 in Skelly Oil.

4 Q You mean that requirement is only a requirement  
5 if you are right on your other argument?

6 A No. Well, we say that the Code doesn't  
7 specifically answer the question as presented here: how to  
8 avoid the double deduction. Now we think the better way to  
9 answer the question is to answer it by applying the tax  
10 benefit principle.

11 But if the Court says that that isn't the better  
12 way to do it, then we think the basis adjustment should be  
13 made. The Code just doesn't speak specifically to the point.  
14 Now we have to comply ---

15 Q Well, the basis adjustment can be made, but  
16 what does that do to the partnership?

17 A If the Court should hold that the tax benefit  
18 rule doesn't apply here, then the basis of the receivables  
19 should be reduced to net in the hands of the corporation, so  
20 as to avoid a double deduction.

21 Q If you were on the buying side, or on the  
22 receiving side -- on the corporate side -- of taking in  
23 receivables that had been valued at less than face, you probably  
24 wouldn't pay any more than their true value, would you?

25 A No, you wouldn't pay more than their true value

1 for them. You would pay the net amount. And then your basis  
2 would be what you paid.

3 Q What you are saying is that what we should do  
4 is to say the corporation really paid face value for the  
5 receivables and, hence, the transferring stockholders actually  
6 received income?

7 A I don't think we have to say that the corpora-  
8 tion paid the face amount. It seems to me that Section 362  
9 provides that the basis of property, in the hands of the  
10 transferee corporation, shall be the same as in  
11 the hands of the transferor. That basis -- at least so far  
12 as good interpretation of the Internal Revenue Code is  
13 concerned -- would be the face amount of the receivables.

14 Q This partnership could have sold and assigned  
15 the accounts receivables independent of this tax-free transfer,  
16 couldn't they?

17 A Yes; and our position, if it had done that, would  
18 be precisely what it is here; that the reserve for bad debts  
19 has to be restored to income ---

20 Q If they sold it for the net amount?

21 A If they sold it for the net amount; and that  
22 they are entitled to a loss measured by the difference between  
23 the face amount and the net amount, because that is a sale of  
24 property. And on a sale of property, accounts receivable, with  
25 a basis let's say of \$100 for a net value of \$90, they are

1 entitled to a loss of \$10.

2 Q Would that be a washed transaction?

3 A It would be in most cases, Mr. Chief Justice,  
4 because accounts receivable, under Section 1221(4) of the Code,  
5 would be an ordinary income asset. But if the accounts  
6 receivable happened to be a capital asset in the hands of the  
7 selling entity -- in the hypothetical that you posited -- then  
8 the gain or the loss would be a capital loss and the restora-  
9 tion to income would be restored to ordinary income.

10 Q But here if the partners have to take this into  
11 income, but they don't get any income out of it, they won't  
12 be entitled to the loss. The loss would be the corporation's?

13 A That is right. Because the corporation will  
14 suffer the loss.

15 I think I should point out that the purpose of the  
16 reserve method of accounting for bad debts is to better match  
17 cost against revenue, as has been pointed out in the briefs.  
18 But that purpose was never intended to provide a loss to an entity  
19 that didn't suffer it; and that once we know that the partner-  
20 ship entity has terminated, the partnership should not end up  
21 with any more bad debt deductions than it would have wound  
22 up with had it been on the specific charge-off method of account-  
23 ing for bad debts.

24 And had it been on the specific charge-off method, it  
25 would not have gotten this deduction for future losses which it

1 took and which, we submit, has to be restored to income when  
2 the partnership terminates.

3 MR. CHIEF JUSTICE BURGER: Thank you, Mr. Zinn.

4 You have some time left, Mr. Apolinsky.

5 REBUTTAL ARGUMENT OF HAROLD I. APOLINSKY

6 ON BEHALF OF PETITIONERS

7 MR. APOLINSKY: Mr. Chief Justice, if it please the  
8 Court:

9 I think that the statements of Mr. Zinn points up  
10 the problem they have in applying the tax benefit rule  
11 realistically. They set forth the rule, but they don't apply  
12 it. Certainly, in the taxable exchange area when there is  
13 a cash sale of accounts receivables, the rule, as set forth  
14 in their brief, says that you restore to income a deduction  
15 when you recover it.

16 Well, if you have a sale for the receivables at  
17 gross, that is a recovery, and it would come into income. If  
18 you have a sale at net, the most logical conclusion, it seems  
19 to me, is that you have no recovery under the tax benefit rule.  
20 And, therefore, there is no income to the taxpayer selling in  
21 a taxable transaction.

22 The Government, in order to bend the rule to fit our  
23 tax-free situation, sets up a hypothesis that they have a loss  
24 realized on the receivables which counteracts the return to  
25 income of the reserve, and the wash result is a net of zero.

1           We say that is an incorrect approach to the problem.  
2 The loss occurred when the taxpayer got the deduction for the  
3 reserve -- when he set it up, that is when the deduction  
4 occurred. The fact that later on he sold at net was merely  
5 a realization that his estimate, his loss, was correct, not a  
6 subsequent loss down the road to offset some artificial  
7 inclusion in income.

8           We further say that we do not agree in our brief --  
9 and our brief, I think, shows that -- that there is a different  
10 rule to apply in Section 337, liquidation. I did not cover  
11 that, because it is covered in my brief. But Mr. Zinn said  
12 that we did agree, and we do not.

13           In fact, the revenue ruling in 1957, where the  
14 Government covered the liquidation under a one-year liquidation  
15 rule, specifically set up the hypothesis that the corporation  
16 sold its receivables at face. They said, therefore, the reserve  
17 comes back into income. Well, that seems to be the tax benefit  
18 rule in its proper application. I have set out that entire  
19 revenue ruling in the last page of my appendix.

20           I also take issue with Mr. Zinn when he disputes  
21 whether, upon the liquidation of a partnership, the reserve  
22 comes into income of the partners. In my judgment, in a pro  
23 rata liquidation of a partnership under Section 736, there is  
24 no recognition of income to the partners.

25           I would just focus our attention, if I will -- The

1 Government has assumed, as we said, that there is a problem of  
2 a double deduction. We maintain that there is no problem of  
3 a double deduction, because there has been no -- in our case  
4 no one has tried to take a second deduction, and in no case  
5 discussed today or in any of the briefs has any taxpayer  
6 attempted to take a second deduction at any stage. So that the  
7 basic hypothesis for the need for the revenue ruling is, it  
8 seems to me, unfounded; that there is no second deduction to  
9 guard against, and, therefore, without that problem there is  
10 no need to even travel under 7805.

11 But under that section -- The solution, if we were  
12 to assume for argument there is a problem, under that section  
13 the solution has to be consistent with the statute. Section  
14 351, which says, "No gain or loss if property is transferred,"--  
15 if, it doesn't say, "from property". It is not tied to the  
16 property. It says, "if property is transferred;" that the  
17 legislative history of that Section points out that that is not  
18 a taxable event. It is just a change of form.

19 In 1924 Congress, in reviewing it, said, "No gain  
20 or loss," and then in the next sentence they said, "This is  
21 not a time for the realization of income."

22 So, we say there is no magic in saying that what we  
23 have over here is income, and the statute should have said,  
24 "No gain, loss or income." Because in 1924 they used the two  
25 terms interchangeably.



1           Certainly, the cure to the illness should not be  
2 worse than the illness itself. And that is what is going to  
3 happen if we restore to the partnership this income. It creates  
4 artificial tax planning.

5           Partners, proprietors transferring to corporations  
6 cannot put receivables into their corporations, because, if  
7 that matured a reserve for bad debts, they would not then have  
8 any cash to pay the income tax with.

9           So what has happened since 1962 is that people with  
10 reserve for bad debts have been, artificially, holding out  
11 their receivables or else, possibly, making cash sales at net  
12 to third parties to create what the Government says is a  
13 wash situation. This is a recurring problem. The Government,  
14 in their petition for certiorari, agrees that we have  
15 incorporations of businesses every day.

16           It just seems to me that we should not visit the  
17 need for some artificial planning. Congress in 1921 said to  
18 encourage business readjustments -- and even spoke of artificial  
19 transactions -- that they were going to place this tax-free  
20 environment.

21           The simplest thing, I think, is not to look to a  
22 specific solution to a double deduction. We say there isn't.  
23 Or simply for the Court to remind the tax bar -- as we don't  
24 need reminding -- of your decision of Skelly Oil; there is  
25 just not going to be any second deduction allowed, irrespective

1 of which particular route is followed.

2 We urge that the Fifth Circuit be reversed and that  
3 the District Court's decision be affirmed, so that the partner-  
4 ship in this situation would not take into its income the  
5 reserve for bad debts.

6 MR. CHIEF JUSTICE BURGER: Thank you, Mr. Apolinsky.  
7 Thank you, Mr. Zinn. The case is submitted.

8 (Whereupon, at 1:19 p.m. the argument in the above-  
9 entitled matter was concluded.)

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